



Our Company Profile

Award-winning, independent and accredited. Experts in Video Communications.



Polycom™

lifesize

SMART



BlueJeans



THE UK'S LEADING VIDEO COMMUNICATIONS INTEGRATOR

VideoCentric is an award-winning, highly accredited and independent end-to-end integrator of the world's leading video conferencing, telepresence and collaboration solutions.

Built on knowledge, experience and customer satisfaction, our aim is to offer the most independent advice and the highest levels of technical support available in the UK to complement our portfolio of Conferencing, Collaboration, AV and video networking technologies so you can achieve your business goals and excel in your marketplace.



WHAT DO WE DO?

From consultation and design, to expert implementation and award-winning support, VideoCentric provide an end-to-end portfolio of services and solutions to enable high quality, secure & flexible video communications - anywhere at anytime.

With over 15 years of experience working with SMB's and multi-national enterprises in both the public and private sector, we understand how important communication is to your business. Our portfolio includes only world leading products and services, stringently tested in our own labs to ensure only the highest quality and most cost effective solutions are implemented within your workplace and on your network.

We provide on-premise, private, managed, cloud and hybrid solutions for improving business collaboration in your meeting rooms, enabling professional desktop and remote working, providing secure mobile and BYOD technologies for your teams and increasing productivity across the workforce.

OUR CUSTOMERS

From recruitment agencies and solicitors to global retailers and utility companies, VideoCentric has supplied, installed and supported Video Collaboration solutions for businesses of all shapes, sizes and markets. VideoCentric works with customers across all industries in both the public and private sector, including:



ACCREDITED, CERTIFIED AND SPECIALISED

Achieving and maintaining professional accreditations is a core principle of VideoCentric, and demonstrates our ability to successfully deliver solutions & services based upon skill, knowledge and expertise. Our teams & processes are regularly assessed against industry, national & internationally recognised standards, ensuring we operate to the highest levels of quality within our marketplace. Amongst our vast array of accreditations, we are proud to be:

- A Cisco Premier Partner with specialisations in Advanced Video and Collaboration
- Certified in Video, Infrastructure, Installed Audio & Microsoft Devices with Polycom
- One of only two Lifesize Gold Partners in the UK and the UK's only Lifesize Cloud Master
- ISO 9001 accredited, with infrastructure housed in our ISO 9001, 14001, 22301 & 27001 accredited Data Centre

We also hold accreditations with many other technology vendors including Pexip, Crestron, Barco, Revolabs, Vidyo, Yealink & Wolfvision, alongside individuals holding sort after certifications including Cisco CCNP engineers, SMART factory trained & PASMA certified installers, AMX Accredited Programmers & Business Value Analysts.



PROFESSIONAL SERVICES TO REACH YOUR BUSINESS GOALS

Consultation, Strategy & Design

Whether developing your Video communications strategy, researching solutions for your marketplace, or you are in need of assistance with video network design and consultancy, our team can guide you through analysis, auditing, planning, design and consultation to help you reach your business goals.

Implementation & Integration

Our expert team of trained installers and technicians can survey, install and configure all equipment we supply, and successfully integrate physical & virtualised infrastructure and cloud services with your current network & UC platforms throughout the UK, Europe and globally.



Maintenance & Support

The most experienced team in the UK, VideoCentric provide a dedicated, personal and in-house technical support team who strive to understand your video environment indepth, and provide a proactive, value-added service that ensures the highest levels of support & customer satisfaction are met.

Adoption & Training

We recognise the importance of return on investment and so we provide courses, seminars & adoption services for users, administrators and trainers to ensure your solutions are adopted and everyone feels comfortable with the technology at hand. Free ongoing refresher training is even provided up to 4 times a year as part of your support service!

Network Monitoring, ROI Reports & Statistics

VideoCentric provide detailed statistics & financial savings in easily digestible reports, and hold regular review sessions with your team to share data, discuss trends & make recommendations. These services ensure your expected business outcomes are achieved.

Finance & Leasing

VideoCentric offer a range of flexible financing and leasing options, allowing you to offset your investment against immediate savings and pay for your solutions in a way that's right for your business.

Demonstrations, Trials & Testing

VideoCentric has the UK's most comprehensive interoperability suite where you can compare virtually every leading video conferencing system, cloud service and infrastructure under one roof, and test connectivity & interoperability at any time. Plus we offer free demonstrations at your site, and can provide systems for "proof of concept" trials in your own environment.

Equipment Hire & Rental

VideoCentric has the UK's largest stock of Video Collaboration equipment for hire and rental, whether for your 1 day events, 2 week seminars or for up to 36 months within your meeting room. Equipment includes professional group units, Skype for Business Room Systems, desktop devices, SMART interactive solutions and PTZ cameras.



UNRIVALLED SUPPORT FOR YOUR VIDEO COMMUNICATIONS ENVIRONMENT

VideoCentric's support team is based on 30 years' experience in design, installation, support and maintenance of video conferencing systems and infrastructure. This experience offers us a unique and exceptional level of understanding of your video equipment, ensuring we can proactively identify and respond to issues that may arise in the most efficient manner possible.

VideoCentric supports its customers with an in-house dedicated technical team & service desk, enabling us to get to know your video environment in-depth, and offer professional but friendly assistance to ensure the highest levels of support and customer service are met.

Our 7 service levels have been tailored to suit the needs of our customers, whether they are looking for hardware advanced swap-out services, software only solutions or even 24x7 mission critical support.

OUR SOLUTIONS & PRODUCT PORTFOLIO

Whether you are looking to video enable your boardroom & collaboration spaces, implement professional collaborative tools to improve productivity, integrate with Skype for Business, deploy virtual infrastructure in your data centre, or enable remote & BYOD working through professional cloud services, VideoCentric's broad portfolio includes all the components needed so that the right solution can be built around your requirements.

Our portfolio includes world leading Telepresence, Video Conferencing, Unified Communications and Collaboration tools, network components and platforms, professional integration technologies, AV, cloud & managed services so you can transform your workspace in a way that works for you.



CLOUD & MANAGED SERVICES

VideoCentric's Cloud & Managed Services Portfolio is the UK's most comprehensive portfolio of cloud & managed video conferencing solutions, offering a variety of scalable, affordable and flexible services to make it easy to connect teams, enhance collaboration and accelerate your business. Our portfolio includes:

- Secure, professional Virtual Meeting Rooms with any-device access
- Services including VideoCloud 365, Cisco CMR, Polycom RealPresence Cloud, Lifesize Cloud, UCi2i & BlueJeans
- Skype for Business/Microsoft Lync & Surface Hub Interoperability Services
- UK Hosted VMR's with ISO 27001, 22301, 14001 & 9001 certification
- Cloud based PBX
- Firewall Traversal, Gatekeepers and Gateways for SIP, H.323, SVC, ISDN & Telephony
- Recording & two-way data collaboration services

We look forward to discussing your requirements and business outcomes to help you to realise the benefits of high quality, cost-effective collaboration that enhances productivity & efficiency across your workforce. Contact our expert team today and find out more.



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AMX

ClearOne

AVAYA

CRESTRON



NEC



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